

Phone (H):	Seller:
Phone (W):	Prop. Address:
Phone (C):	Seller Address:
Other decision makers:	City, Zip:
Advertising/ Realtor ®	Property Style: SFR/ 2 story/ condo/ town hse Construction: Frame/ CB/ Brick/ _____ Bed: Bth: H Sq. Ft.: Garage: 1 car/ 2 car/ carport/ none Type of heat: AC: Lot size: Neighborhood quality: 1 to 10 _____
What was done: Schedule visit: Day _____ Time _____ Visited? Day _____ Time _____ Offer? \$ _____ Counter: \$ _____ Price paid if bought \$ _____ Terms etc.	Current financial data Existing 1 st to: _____ Balance \$ _____ Payment \$ _____ Rate? _____ % Originated _____ Balloon \$ _____ When _____ Assumable Y/N/maybe Payments current _____ Price seller paid: \$ _____ Property taxes: \$ _____
Interview with seller Why selling? _____ _____ When want to move? _____ Use of proceeds (all cash essential) Condition of house? _____ _____ Any offers? _____	Current financial data Existing 2 nd to: _____ Balance \$ _____ Payment \$ _____ Rate? _____ % Originated _____ Balloon \$ _____ When _____ Assumable Y/N/maybe Payments current _____ Other loans _____
Notes	Photo